

# COURSE INFORMATION SHEET

DATE OF ISSUE: 3<sup>rd</sup> August 2023



MALTA UNIVERSITY CONSULTING

## HOW TO BECOME A BETTER NEGOTIATOR & MEDIATOR IN DISPUTES

<b>Days/Dates</b>	October: Friday 13 <sup>th</sup> , Friday 20 <sup>th</sup> , Friday 27 <sup>th</sup> , Tuesday 31 <sup>st</sup> November: Friday 3 <sup>rd</sup>
<b>Time</b>	17:00 – 19:00
<b>Number of Hours</b>	10 hours
<b>On-site or Online</b>	Campus Hub, Block 'O', Level 5, University of Malta, Msida
<b>Fee</b>	€ 139
<b>Deadline</b>	6 <sup>th</sup> October 2023
<b>Aims/ Objectives</b>	An Introductory course which serves as a first step towards accreditation as a mediator.
<b>Who should attend</b>	This course is for anyone who is keen and interested in becoming a mediator.
<b>Course content</b>	This course provides Participants with an introduction to the tools necessary for the conflict management and dispute resolution process in different areas of application. It provides them with a bird's eye view of the skills necessary in the relevant fields. Participants will be able to understand the notion of conflict, learn how to analyze conflict and form conflict management strategies. Participants will be introduced to the different methods of dispute resolution: negotiation, mediation, arbitration, and litigation. Through role-play, the Participants will appreciate how effective mediation can be for the disputants to deal with their differences and reach an agreement.
<b>Course Outcomes</b>	By the end of this course, students will be able to weigh between different alternatives, handle impasses and be creative in negotiating mutually acceptable agreements.
<b>Trainer/s Bio</b>	Dr Mario Caruana LL.D., CEDR Accredited Mediator, is a lawyer by profession. His practice includes family, civil and commercial mediation. He is visiting lecturer at the University of Malta and lectures "The Law of Mediation" to Masters in Advocacy students and "Theory of Conflict Resolution" to M.A. in Mediation students. He is the founder of ADR (Malta) Centre, a firm providing alternative dispute resolution services (in particular mediation services). In collaboration with Malta University Consulting Limited, his Firm has designed a course for persons who wish to learn more about negotiation, conflict management and dispute resolution skills.
<b>Certification</b>	Upon successfully completing the course with 80% attendance, attendees will receive a Certificate of Attendance from Malta University Consulting Ltd.

For further information kindly contact Malta University Consulting Ltd, Campus Hub, Block 'O' Level 7, University of Malta, Msida.

Tel: 21240746; Website: [www.maltaconsulting.mt](http://www.maltaconsulting.mt)

For online registration and payment click [here](#) OR to download the registration form click [here](#) and please email to: [trainingservices@muhc.com.mt](mailto:trainingservices@muhc.com.mt)

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